Certified Odoo ERP Corporate Training

Package 2: Odoo for Manufacturing Industry – Offline Batch

Organized By: Greenery Institute of Science and Technology (GIST) and Softsync ERP

Technical Partner: Softsync ERP (Odoo technical expertise, curriculum development and training delivery)

Duration: 7 Days

Class Days: Will be notified

Class Time: Will be notified

Class Hours: 2 Hours per day

Class Mode: Offline (Theory & Hands-on Lab)

Class Starting Date: Will be notified

Registration Starts From: Will be notified

Location: [GIST Training Facility / Client premises]

Meet Trainers:

1. **Ridwanur Rahman Rifat**
   Odoo Trainer & Developer | Softsync ERP
2. **Kaushik Ahmed Apu**
   Odoo Functional Consultant | Softsync ERP

About the Program

Manufacturers need a connected view of sales, purchasing, inventory, production and accounts. This package is a practical, hands-on Odoo training for corporate teams, following real plan-to-produce workflows through case studies and live exercises in an Odoo environment.

Who Can Join This Program?

This program is exclusively for corporate companies that are already working with Odoo. Nominated staff from the following teams can join:

- **Manufacturing companies** currently using or implementing Odoo
- **Production, plant and project managers** planning work in Odoo
- **Procurement, store and inventory teams** handling materials in Odoo
- **Accounts and finance professionals** tracking production cost and accounts
- **Sales and CRM executives** of manufacturing companies
- **Business owners, operations managers and IT / ERP coordinators** of Odoo-using companies

Certificate Details

Participants who pass the practical assessment and viva will receive a joint certificate from Greenery Institute of Science and Technology and Softsync ERP.

Module

Package 2: Odoo for Manufacturing Industry (7 Days)

Day	Item of Topic	Topic Session	Lab Session
Day 1	**Odoo Foundations & CRM**	• Odoo interface and navigation • Company, users and access rights • CRM pipeline, leads, opportunities and activities	• Set up a company database and build a sales pipeline
Day 2	**Sales Management**	• Products and variants • Pricelists and discounts • Quotation to sales order • Invoicing policies	• Create a quotation, confirm an order and invoice a customer
Day 3	**Purchase & Inventory**	• Vendors, RFQ and purchase orders • Receipts and deliveries • Warehouses, locations and reordering rules • Stock valuation	• Run a full procure-to-stock cycle with replenishment rules
Day 4	**Accounting**	• Customer invoices and vendor bills • Payments and taxes • Bank reconciliation • Financial reports	• Post and reconcile transactions and review the reports
Day 5	**Manufacturing I**	• Manufactured products and components • Bills of materials (BoM) • Work centers and routings • Manufacturing orders	• Create a BoM and process a manufacturing order
Day 6	**Manufacturing II & Project**	• Work orders and shop floor flow • Material consumption and scrap • Production costing • Project tasks, planning and timesheets	• Run work orders end to end and plan a project with tasks
Day 7	**Integrated Workflow & Final Assessment**	• Sales to production to delivery to invoice, as one connected process • Reporting and review	• **Final Assessment: Practical case exercise**

Learning Outcomes

- **Business Workflow Skills:** Operate the lead-to-cash and procure-to-pay cycles in Odoo, from CRM opportunity to invoice and from purchase order to vendor bill.

- **Accounting & Reporting:** Handle invoicing, payments, taxes and bank reconciliation, and read core financial reports.
- **Production & Project Management:** Build bills of materials, run manufacturing and work orders, track production cost, and plan projects with timesheets.
- **Implementation Readiness:** Configure Odoo for their own organization's processes and communicate requirements clearly to ERP implementation teams.

Prepared By

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